



CASE STUDY

HOW GASCO LTD **SOLD OFF**

ASSETS WORTH \$1.8 BILLION IN 24 HOURS

TO FINANCE \$1.3 BILLION
EXPENSE BUDGET AND **PAID OFF**

\$500 MILLION DEBT
WITHOUT SPENDING CASH.

One of our clients is an

American petroleum and natural gas exploration and production company.

For privacy reasons, we will refer to this client as **GASCO LTD** instead of using the real name of the company.



GASCO LTD

swung to a fourth-quarter net loss of \$2.2 billion in 2015. They could not meet their debt obligations. Hence, GASCO LTD planned to sell off \$500 million to \$1.8 billion in properties that year to cover \$500 million debt while shutting down at least half the drilling rigs it had under contract.

Its spending budget was \$1.3 billion to \$1.8 billion for 2016.

Unfortunately, GASCO LTD received asset liquidation offers only as high as \$300 million for assets worth \$1.8 billion. GASCO LTD was unwilling to liquidate the assets for \$300 million while taking a \$1.5 billion loss. So, they signed up for World Trade Exchange's services. We developed a plan to help them sell off their assets at the full value of \$1.8 billion, restored \$1.5 billion value while saving them \$1.3 billion cash at the same time. zzz

See an illustration of how we did it below.

GASCO LTD'S BUSINESS CHALLENGES



CHALLENGE #1:

\$1.8 BILLION ASSETS WITH A MAXIMUM LIQUIDATION VALUE OF \$300 MILLION.

GASCO LTD, an American petroleum and natural gas exploration and production company, had assets for which their cost is \$1.8 billion and they received asset liquidation offers only as high as \$300 million. **They were unwilling to liquidate the assets for \$300 million while taking a \$1.5 billion loss. \$1.8 billion capital was tied up in excess assets.**

CHALLENGE #2:

EXPENSE BUDGET OF \$1.3 BILLION AND NOT ENOUGH CASH AFTER PAYING OFF A \$500 MILLION DEBT.

**GASCO LTD
had an expense
budget of \$1.3 billion for 2016.**

Unfortunately, the maturity date for an outstanding \$500 million debt was due. After paying off the \$500 million debt, there won't be enough cash to meet other urgent needs in the company's expense budget.



**HOW WE HELPED GASCO LTD
TO SOLVE THE ABOVE CHALLENGES**

STEP 1:



GASCO LTD SIGNED UP FOR OUR EXCESS CAPACITY EXCHANGE SERVICES.

STEP 2:



WE SET UP THE EXCESS CAPACITY EXCHANGE FOR GASCO LTD.

PLANNING

P H A S E 1

We created

a 24-HOUR GUARANTEED SALES PLAN to help **GASCO LTD** sell off \$1.8 billion worth of assets at the full value of \$1.8 billion in 24 hours, without discounting or writing down or writing off the value of their assets.

PLANNING

P H A S E 2

We created

a 90% CASH EXPENSE-REDUCTION PLAN for **GASCO LTD** to help them pay off their \$500 million debt and offset their \$1.3 billion expense budget without spending from their cash reserve.

IMPLEMENTATION PHASE

Purchased Asset

WORLDTRADE
EXCHANGE

WTE

GASCO



Bill of Sale

STEP 1.

WE PURCHASED GASCO LTD'S \$1.8 BILLION WORTH OF ASSETS AND RECEIVED A BILL OF SALE.

First, we purchased the \$1.8 billion worth of assets from GASCO LTD and paid them \$1.8 billion trade dollars within 24 hours. GASCO LTD delivered a bill of sale to us to transfer ownership of \$1.8 billion worth of their products to us.

STEP 2.

WE PAID OFF \$500 MILLION DEBT AND PURCHASED \$1.3 BILLION WORTH OF ITEMS ON BEHALF OF GASCO LTD.

Second, in return for purchasing GASCO LTD's assets, we gained the right to also make purchases on their behalf. Hence, we paid off \$500 million debt and also purchased \$1.3 billion worth of items in the expense budget of GASCO LTD.

Paid debt

WORLDTRADE
EXCHANGE

WTE

Purchased Items

Another
Businesses

WTE

WORLDTRADE
EXCHANGE

Resold Asset

STEP 3.

WE RESOLD THE \$1.8 BILLION ASSETS.

Third, we resold the assets purchased from GASCO LTD in the form of the \$1.3 billion Bill of sale to other businesses in our distribution channels, subject to GASCO LTD's approval.

STEP 4.

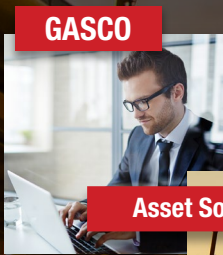
GASCO LTD DELIVERED THEIR ASSETS TO THE BUYER OF OUR BILL OF SALE.

Fourth, GASCO LTD delivered their assets to the company that bought the Bill of sale from us and went to redeem the Bill of sale.



GASCO

BOS Buyers



GASCO

Asset Sold Out



500 M Debt Paid

1.3 billion Purchased



STEP 5.

GASCO LTD'S \$1.8 BILLION ASSETS WERE SOLD OUT. \$500 MILLION DEBT WAS PAID OFF AND \$1.3 BILLION PURCHASES MADE WITHOUT SPENDING CASH.

GASCO LTD'S CASH EXPENSE WAS REDUCED BY \$1.3 BILLION.

At the end of the transaction, **GASCO LTD's \$1.8 billion worth of excess assets were sold out at full book value** and they received \$1.8 billion trade dollars, which we used in combination with cash to help pay off their \$500 million debt and offset their \$1.3 billion expense budget.